

REQUEST FOR PROPOSAL (RFP)

FOR GOODS

Project Title:	Safe Agriculture trade Facilitation through Economic integration in the Pacific' (SAFE Pacific project)
Nature of the goods	Supply & Commissioning of border X-Ray Machines, Incinerator, and Fumigation Chambers for SAFE Project
Location:	PACP Countries
Date of issue:	1/09/2022
Closing Date:	13/10/2022
SPC Reference:	22-4377

Contents

PART 1: INTRODUCTION	3
1.1 ABOUT THE PACIFIC COMMUNITY (SPC)	3
1.2 SPC'S PROCUREMENT ACTIVITIES	3
1.3 SPC'S REQUEST FOR PROPOSAL (RFP) PROCESS	3
PART 2: INSTRUCTIONS TO BIDDERS	4
2.1 BACKGROUND	4
2.2 SUBMISSION INSTRUCTIONS	4
2.3 CLARIFICATIONS	4
2.4 EVALUATION	5
2.5 CONTRACT AWARD	5
2.6 KEY DATES	5
2.7 LEGAL AND COMPLIANCE	6
2.8 COMPLAINTS PROCESS	7
PART 3: SPECIFICATION OF GOODS	8
A. BACKGROUND/CONTEXT	8
B. FUNCTIONAL, DESIGN, AND TECHNICAL SPECIFICATIONS	9
C. DELIVERY REQUIREMENTS	10
D. WARRANTY REQUIREMENTS (WHEN APPLICABLE)	10
E. REPORTING ARRANGEMENTS	11
F. SCOPE OF BID PRICE AND SCHEDULE OF PAYMENTS	11
G. PERFORMANCE SECURITY	11
PART 4: PROPOSAL EVALUATION MATRIX	12
4.1 EVALUATION CRITERIA & SCORE WEIGHT	12
4.2 FINANCIAL EVALUATION	14
PART 5: PROPOSAL SUBMISSION FORMS	15
ANNEX 1: BIDDER'S LETTER OF APPLICATION	15
ANNEX 2: CONFLICT OF INTEREST DECLARATION	16
ANNEX 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE	18
ANNEX 4: TECHNICAL PROPOSAL SUBMISSION FORM	21
ANNEX 5: FINANCIAL PROPOSAL SUBMISSION FORM	24

Part 1: INTRODUCTION

1.1 About the Pacific Community (SPC)

The Pacific Community (SPC) is the principal scientific and technical organisation of the Pacific region, established by treaty in 1947 with the signing of the Agreement Establishing the South Pacific Commission (the Canberra Agreement).

SPC has our headquarters in Noumea, New Caledonia and has regional offices in Fiji, the Federated States of Micronesia and Vanuatu, as well as an office in France. SPC works across the Pacific and has staff in nearly all of our Pacific Island Country and Territory members.

SPC works for the well-being of Pacific people through the effective and innovative application of science and knowledge and is guided by a deep understanding of Pacific Island contexts and cultures. Our unique organisation covers more than 20 sectors and is renowned for knowledge and innovation in such areas as fisheries science, public health surveillance, geoscience and conservation of plant genetic resources for food security.

For more information about SPC and the work that we do, please visit our website: <https://www.spc.int/>.

1.2 SPC's procurement activities

SPC's procurement activities are guided by the principles of high ethical standards, value for money, open competition and social and environmental responsibility and are carried out under our Procurement Policy.

SPC's *Procurement Policy* provides the framework for ensuring that SPC obtains the best value for its purchases, in terms of both cost and quality; demonstrates financial probity and accountability to its members and development partners; manages and prevents the potential for conflicts of interest; reduces its environmental impact and manages any other risks.

At SPC, all procurement follows the same main steps: planning; statement of needs; requisition; solicitation; evaluation; award; receipt; and payment. Different procedures apply depending on the value of the goods, services and works to be procured.

For further information or enquiries about SPC's procurement activities, please visit the procurement pages on our website: <https://www.spc.int/procurement> or email: procurement@spc.int.

1.3 SPC's Request for Proposal (RFP) Process

At SPC, procurement valued at more than EUR 45,000 must be advertised through a Request for Proposal (RFP) with any bids received evaluated by SPC's Procurement Committee to determine the offer that provides the best value for money.

This RFP sets out SPC's requirements and it asks you, as a bidder, to respond in writing in a prescribed format with pricing and other required information. The RFP contains detailed instructions and templates to enable you to submit a compliant bid. It sets out the overall timetable; it confirms the evaluation criteria that SPC will use to evaluate quotations; it explains the administrative arrangements for the receipt of the bids; and it sets out how bidders can request further information.

Your participation confirms your acceptance of SPC's conditions of participation in the RFP process.

Part 2: INSTRUCTIONS TO BIDDERS

2.1 Background

SPC invites you to submit a bid to deliver the goods as specified in [Part 3](#).

SPC has advertised this RFP on its website and may send it directly to potential vendors. The same specifications, submission and other solicitation requirements will be provided to all vendors.

SPC has compiled these instructions to guide prospective bidders and to ensure that all bidders are given equal and fair consideration.

Please read the instructions carefully before submitting your bid. For your bid to be considered, you must provide all the prescribed information by the closing date and in the format specified.

2.2 Submission instructions

Your submission must be clear, concise and complete and should only include information that is necessary to respond effectively to this RFP. Please note that you may be marked down or excluded from the procurement exercise if your submission contains any ambiguities or lacks clarity.

Your proposal must include the following documents (annexes of [Part 5](#) of the RFP):

- a) Bidder's Letter of Application (Annex 1);
- b) Conflict of Interest Declaration (Annex 2);
- c) Information about the bidder and Due diligence (Annex 3);
- d) Technical proposal submission form (Annex4);
- e) Financial proposal submission form (Annex 5).

Your proposal must be submitted in **two separate emails**.

You must submit your **Technical proposal** (Annexes 1 to 4 and all their supporting documents) in English as an attachment to one email. No financial information may appear in the technical proposal.

You must submit your **Financial proposal** (Annex 5) in a separate email. All prices in the proposal must be presented in Bidders' local currency. Your Financial proposal is to be password protected. SPC will request the password in the event that it is required.

Both emails are to be sent to procurement@spc.int with the subject line of your email as: **Submission RFP22-4377 Supply & Commissioning of border X-Ray Machines, Incinerator, and Fumigation Chambers for SAFE Project**.

Your proposal must be received no later than **13/10/2022 by 4pm Fiji time**. Only one bid per bidder is permitted.

SPC will send a formal acknowledgement to each proposal received before the deadline.

SPC reserves the right to exclude from consideration any proposal not received by the deadline, with incomplete information or in incorrect form.

2.3 Clarifications

You may submit questions or seek clarifications on any issue relating to this RFP. The questions are to be submitted in writing to procurement@spc.int with the subject line: **Clarification RFP22-4377 Supply & Commissioning of border X-Ray Machines, Incinerator, and Fumigation Chambers for SAFE Project**. The

deadline for submission of clarifications is **28/09/2022** by **4pm, Fiji time**.

Details will be kept of any communications between SPC and bidders. This assists SPC to ensure transparency of the procurement process. While SPC prefers written communication in the RFP process, at any point where there is phone call or other conversation, SPC will keep a record or a file note of the exchange with prospective bidders.

2.4 Evaluation

Validity

Each proposal will be assessed for compliance with the submission requirements by the Bids Opening Committee. At this stage, basic due diligence will also be undertaken.

To assist in the examination, evaluation and comparison of proposals, SPC may ask the bidder for clarification of its proposal or additional information. The request for clarification will be in writing.

Technical

All valid proposals will be assessed against the technical evaluation criteria set out in Part 4. The criteria are provided with weighted scores according to the relative importance of each. SPC will not change the evaluation criteria set out in the RFP at any stage of the procurement process. Any changes in the evaluation criteria will result in the RFP process being re-issued.

Bidders are expected to familiarise themselves with local conditions and take these into account in preparing their proposal. Where minimum qualifications are set as specific evaluation criteria, these could include educational qualification, professional accreditation or certification, licensing, experience and expertise.

Shortlisted bidder's presentation

Bidders that are short-listed during the RFP evaluation process may be required to conduct a presentation to, and respond to queries of, SPC's Procurement Technical Evaluation Committee. The bidders will be provided an opportunity to provide an overview of the operational aspect of the services they are proposing.

Financial

Any bids that pass the minimum technical evaluation requirements will pass onto financial evaluation.

During the financial evaluation, if there is a discrepancy between the unit price and the total price, the lower price shall prevail. If there is a discrepancy between words and figures the amount in words will prevail.

The total cost of the proposal is to be inclusive of any taxes and is not subject to revision.

2.5 Contract award

SPC may award the contract once the Procurement Committee has determined that a bidder has met the prescribed requirements and the bidder's proposal has been determined to be the most responsive to the RFP documents, provide the best value for money and best serve the interests of SPC.

SPC's [General Terms and Conditions of Contract](#) will apply to any contracts awarded under this RFP, unless otherwise agreed. Any requested changes to the General Terms and Conditions of Contract must be foreshadowed in the submission.

The award of the contract will be made by contract signed and dated by both parties.

2.6 Key dates

Please see the proposed procurement timetable in the table below. This timetable is intended as a guide only and while SPC does not intend to depart from the timetable, it reserves the right to do so at any stage.

STAGE	DATE
RFP advertised	01/09/2022
Deadline for seeking clarification	28/09/2022
RFP Closing Date	13/10/2022
Award of Contract	November 2022
Commencement of Contract	November 2022
Conclusion of Contract	30/06/2023

2.7 Legal and compliance

Child and vulnerable adult protection: SPC is committed to the well-being of children and vulnerable adults. All SPC contractors are required to commit to the principles of SPC's Child and Vulnerable Adult Protection Policy ([XI.G Manual of Staff Policies](#)). Breach of this requirement can result in SPC terminating any contract with a successful bidder. Any allegations of potential misconduct in relation to this RFP involving children or vulnerable adults should be sent to complaints@spc.int.

Confidentiality: Unless otherwise agreed by SPC in advance or where the contents of the RFP are already in the public domain when **shared** with the bidder, bidders shall at all times treat the contents of the RFP and any related documents as confidential. SPC will also treat the information it receives from the bidders as confidential.

Conflict of interest: Bidders must take all necessary measures to prevent any situation of conflict of interest. You must notify SPC in writing as soon as possible of any situation that could constitute a conflict of interest during the RFP process. If you have any familial connection with SPC staff, this must be declared, and approval will then be sought for you to engage in the RFP process. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder.

Cost of preparation of quotations: Under no circumstances will SPC be liable for any proposal submission costs, expenditure, work or effort that you may incur in relation to your provision of a proposal (including if the procurement process is terminated or amended by SPC).

Currency, validity, duties, taxes: Unless specifically otherwise requested, all proposals should be in bidders local currency and must be net of any direct or indirect taxes and duties and shall remain valid for 120 days from the closing date. The successful bidder is bound by their proposal for a further 60 days following notification they are the preferred bidder so that the contract may be awarded. No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during this period.

Eligibility: Bidders are required to disclose to SPC whether they are subject to any sanction or temporary suspension imposed by any international organisation, or whether they are subject to bankruptcy proceedings. You may not be bankrupt or suspended, debarred, or otherwise identified as ineligible by any international organisation. Failure to disclose such information may result in debarment and termination of any contract issued to the bidder by SPC.

Fraud and corruption: SPC has zero tolerance for fraud and corruption. All contractors have an obligation to report potential fraud and corruption. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder. Allegations of potential misconduct by an SPC staff member or contractor involving fraud or corruption can be sent to complaints@spc.int.

Good faith: The information in this RFP is provided by SPC in good faith. No representation, warranty,

assurance or undertaking (express or implied) is or will be made, and no responsibility or liability will be accepted by SPC in relation to the adequacy, accuracy, completeness or reasonableness of this RFP or any information provided by SPC in relation to this RFP.

Modifications: Any clarifications, corrections or modifications will be published on the SPC website prior to deadline. In the event a bidder has submitted a bid before the clarification, correction or modification, the bidder will be informed and may modify the bid. The modified bid will still need to be received before the deadline.

No offer of contract or invitation to contract: This RFP is not an offer to contract or an invitation by SPC to enter into a contract with you.

Privacy: The bidder is to comply with the requirements of applicable legislation and regulatory requirements in force for the use of personal data that is disclosed for the purposes of this RFP. SPC will handle any personal information it receives under the RFP in line with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

Right to amend, seek clarity, withdraw, not award: SPC reserves the right to: (1) amend, add to or withdraw all or any part of this RFP at any time, or to re-invite bids on the same or any alternative basis; (2) seek clarification or documents in respect of any bidder's submission; (3) choose not to award a contract as a result of this RFP; (4) make whatever changes it sees fit to the timetable, structure or content of the procurement process, depending on approvals processes or for any other reason. Please note that while SPC will not change the evaluation criteria set out in the RFP without the RFP process being re-issued, SPC does reserve the right at the time of award of contract to vary the quantity of services and goods specified in the RFP and to accept or reject any proposal at any time prior to award of the contract without incurring any liability to the affected bidder or any obligation to inform the affected bidder/s of the grounds for SPC's action.

Right to disqualify: SPC reserves the right to disqualify: (1) any bidder that does not submit a proposal in accordance with the instructions in this RFP; (2) any bidder that misrepresents information to SPC; (3) any bidder that directly or indirectly canvasses any SPC employee concerning the award of a contract.

Use of material: Bidders shall not use the contents of the RFP or any related material for any purpose other than for the purpose of considering submitting, or submitting, a bid to SPC.

Warranty, representation, assurance, undertaking: The bidder acknowledges and agrees that no person has any authority to give any warranty, representation, assurance or undertaking on behalf of SPC in connection with any contract which may (or may not) follow on from this RFP process.

2.8 Complaints process

Bidders that consider they were not treated fairly during any SPC procurement process may lodge a protest. The protest should be addressed to complaints@spc.int. The bidder must provide the following information: (1) full contact details; (2) details of the relevant procurement; (3) reasons for the protest, including how the alleged behaviour negatively impacted the bidder; (4) copies of any documents supporting grounds for protest; (5) the relief that is sought.

Part 3: Specification of Goods

A. Background/context

The 'Safe Agriculture trade Facilitation through Economic integration in the Pacific' (SAFE Pacific project) being funded under the 11th European Development Fund (EDF) aims to provide targeted assistance to support small Pacific Island Countries (PICs) to increase export capacity and improve economic growth. With its rich diversity of culture and resources, there is potential for greater trade and market opportunities for small Pacific ACP (African, Caribbean, Pacific) states.

SAFE Pacific is being implemented in 15 Pacific ACPs: Cook Islands, Fiji, Federated States of Micronesia, Kiribati, Marshall Islands, Nauru, Niue, Palau, Papua New Guinea, Solomon Islands | Samoa, Timor-Leste, Tonga, Tuvalu, Vanuatu.

The project's specific objectives are two-fold:

- 1) to increase intra-regional and international trade and;
- 2) to increase the private sector's participation in economic integration

To achieve the objectives, SAFE Pacific will deliver the following outputs:

Output 1 Sanitary and Phytosanitary services are improved; and
Output 2 Strengthened competitiveness of sustainable agricultural value-chains in the Pacific

Under Output 1, the project aims to Strengthen and Capacity building of Biosecurity Officers in the PACPs to implement early warning systems (EWS) and operationalise animal health emergency preparedness and response plans.

To achieve this, the project aims to strengthen biosecurity border activities through provision of x-ray machines, treatment equipment (Fumigation), Coconut Rhinoceros Beetle (CRB) lures, Fruit Fly (FF) traps and lures, Asian Gypsy Moth (AGM) traps, test kits, post entry quarantine facilities, cost for animal and plant identification and authentication and equipment/materials and lures for identified PACPS for use at the border Cost includes materials/supplies, lures, traps, consumables, x-ray machines, test kits, post entry quarantine materials and etc.

B. Functional, Design, and Technical Specifications

LOT 1

High Resolution, Dual View X-Ray Screening Machine for Airports

Tunnel Size	750mm- 800mm (W) x 550mm - 600mm (H)
View	Dual View
Detection	Baggage & Parcel including Mails
Monitor	Single or Dual Screen monitoring, 64bit Operating system
Conveyor load	160kg - 170kg
Voltage	220/ 240V
Features	Compatible tray return system Remote viewing Explosives, Narcotics detection
Conveyor	Automatized pull - 2mtr in front of entry 1.5mtr- 2mtr Descending Rails/ rollers at Exit
Countries to be shipped	Niue, Tonga, Tuvalu, Solomon Is, Republic of Marshall Islands
Qty	5

LOT 2 Fumigation Chambers

Standard	International Standards for Phytosanitary measures No. 15 (ISPM 15)
Treatment Type	Heat, Methyl bromide & Dielectric treatment
Size	1 x 20' FCL size
Countries to be shipped	Kiribati, Cook Islands, Solomon Islands, Federated States of Micronesia
Qty	4

LOT 3 Agricultural Incinerator

Size	disposing of large domestic animals, sheep, lambs and small cattle benefiting from a wide opening door and high hourly burn rates.
Operational Specs	Combustion Chamber Volume (m3): 1.92m3 Burn Rate*: up to 150kg per hour Average Fuel Consumption: 20 - 25 ltrs p/h Operational Temperature: > 850°C Gas Retention in Secondary Chamber: 2 secs Temperature Monitoring: Yes Average ash residue (%): 3% Thermostatic Device: Yes
Physical specs	External Length (mm): 3070mm External Width (mm): 1370mm External Height (mm): 4390mm Door Size (mm): 2040 x 1060 Shipping Weight: 5000kg
Countries to be shipped	Nauru, Samoa
Qty	2

#	Country	Port of Discharge
1	Fiji	Suva
2	Tonga	Nukualofa
3	Tuvalu	Funafuti
4	Solomon Is	Honiara
5	Cook Is	Port of Arutanga, Aitutaki
6	Rep. of Marshall Islands	Majuro
7	Niue	Sir Roberts Wharf in Alofi
8	Kiribati	Betio
9	Fed. States of Micronesia	Pohnpei
10	Nauru	Aiwo District
11	Samoa	Matautu Port in Apia

Note: Bidders can bid for one or more LOTs based on their area of specialisation.

C. Delivery Requirements

1. It is Mandatory for bidders to provide full Specifications of the products they offer
2. Bidders can offer multiple Option; however, it must meet the specifications mentioned above.
3. It is mandatory for bidders to provide Commissioning and Training
4. Bidders are required to provide the Lead Time and Training details.
5. The term of trade is CFR/ C&F or DAP. All Duties & Taxes will be borne by the Consignee

D. Warranty Requirements (when applicable)

- All items quoted under this RFP will need to have a 5-year warranty and should be transferrable under the same conditions to the beneficiaries.
- The Vendor/Contractor warrants that the Equipment fully complies with all applicable government environmental and safety standards. The Equipment shall perform substantially in accordance with the manufacturer's user manuals, technical materials, and related writings pertaining to such Equipment, and such Equipment shall perform any function described in such writings.
- Bidders will need to show that they will be able to provide backup support and parts for at least 5 years at the respective destinations. A Service Level Agreement (SLA) will be entered into with the selected contractor.
- Within the warranty period, Seller will repair or replace without cost to Buyer any product or parts covered by the warranty which Seller finds to be defective in material or workmanship, provided that the Buyer gives the Seller prompt notice.
- During the Warranty period, the Buyer must return the equipment to the Contractor's designated location, freight prepaid. Contractor shall repair or replace all defective equipment at its own expense.

E. Reporting Arrangements

The contractor will be responsible to the Team Leader for SAFE Pacific Project and the Procurement and Grants officer under SAFE Pacific Project.

F. Scope of Bid Price and Schedule of Payments

SPC's preferred payment terms is 30 days upon delivery, however, in exceptional cases SPC may accept the following payment schedule:

Milestone/deliverables	% payment
Upon receipt of BOL	30%
Upon receipt acceptance of the delivery of equipment	70%
TOTAL	100%

G. Performance Security

Following the execution of this Contract, the successful bidder shall pay Pacific Community (SPC) a **performance security** within 14 consecutive days of the successful advice. The **performance security** will be retained for the duration of the contract or until the machines are supplied and commissioned. If the contract term expires and the contractor has not breached the contract, SPC shall return the **performance security** in full to the vendor. In the event of a contract breach by the contractor (including unilateral early termination of the Contract), SPC may retain, fully or partially refund the **performance security** to the contractor. During the contract term, if SPC unilaterally requires the early termination of the Contract, SPC shall return the **performance bond** to contractor in full without interest.

A **performance security** will be in the currency of the contract, and will be in one of the following forms:

- a. bank guarantee or irrevocable letter of credit, issued by a reputable bank;
- b. cashier's cheque or certified cheque;
- c. performance bond; or
- d. percentage of total payment held as retention money until final acceptance.

The amount of the **Performance security** will be 10% of the total contract.

Part 4: PROPOSAL EVALUATION MATRIX

4.1 Evaluation criteria & Score Weight

A two-stage procedure will be utilised to evaluate the proposals, with evaluation of the technical proposal being completed prior to any financial proposal being opened and compared.

The competencies which will be evaluated are detailed in [Part 3](#).

The evaluation matrix below also reflects the obtainable score specified for each evaluation criterion (technical requirement) which indicates the relative significance or weight of the items in the overall evaluation process.

The technical component, which has a total possible value of 700 points, will be evaluated using the following criteria.

Organisational requirements	Score Weight (%)	Points obtainable
<ul style="list-style-type: none"> • Minimum 5 Years of establishment • Registered Entity • Organizational experience in terms of undertaking similar contracts in the past • References of any past 2 deliveries of similar nature and value made in the within 2 years. 	<p>Mandatory requirements</p> <p>Bidders will be disqualified if any of the requirements are not met</p>	
Technical Evaluation criteria – LOT 1 – X Ray Screening Machine for airports	Score Weight (%)	Points obtainable
Technical requirements		
Tunnel Size - 750mm- 800mm (W) x 550mm - 600mm (H)		
Dual View	20%	140
Conveyor - Automated pull - 2mtr in front of entry	20%	140
Conveyor - 1.5mtr- 2mtr Descending Rails/ rollers at Exit	20%	140
Conveyor Load - 160kg - 170kg	5%	35
Features - Compatible tray return system	10%	70
Features - Remote viewing	10%	70
Features - Explosives, Narcotics detection	15%	105
Total Score	100%	700
Qualification score	70%	490

Technical Evaluation criteria – LOT 2 Fumigation Chamber	Score Weight (%)	Points obtainable
Technical Requirements		
Standard - International Standards for Phytosanitary measures No. 15 (ISPM 15)	40%	280
Treatment Type - Heat, Methyl bromide & Dielectric treatment	40%	280
Size - 1 x 20' FCL size	20%	140
Total Score	100%	700
Qualification score	70%	490

Technical Evaluation criteria – LOT 3 Agricultural Incinerator	Score Weight (%)	Points obtainable
Technical Requirements		
Size - disposing of large domestic animals, sheep, lambs and small cattle benefiting from a wide opening door and high hourly burn rates.	40%	280
Operational Specs - Combustion Chamber Volume (m3): 1.92m3 Burn Rate*: up to 150kg per hour Average Fuel Consumption: 20 - 25 ltrs p/h Operational Temperature: > 850°C Gas Retention in Secondary Chamber: 2 secs Temperature Monitoring: Yes Average ash residue (%): 3% Thermostatic Device: Yes	60%	420
Total Score	100%	700
Qualification score	70%	490

In addition to the above technical evaluation criteria, the bidders will need to provide information in their submission form in response to the following:

- Full Specifications of the products they offer
- Provide Commissioning and Training
- Provide the Lead Time and Training details
- Provide terms of trade i.e. CFR/ C&F or DAP.

- Voltage – 220/ 240V
- Warranty
- Backup support and parts for at least 5 years.

4.2 Financial evaluation

The financial component of the proposal will be scored on the basis of overall costs for the delivery of the goods and financial incentives and benefits provided to SPC. The lowest financial proposal will be awarded maximum 300 points and other financial offers and incentives will be awarded points as per the formula below:

$$\text{Financial Proposal score} = (\text{Lowest Price} / \text{Price under consideration}) \times 300$$

Note: For evaluation purpose, all financial offers will be converted into EURO currency at the conversion rate available in SPC's Financial Management System on the day of evaluation

CFR/ C&F/DAP Price

NB: Please submit Price proposal separately

1. High Resolution, Dual View X-Ray Screening Machine for Airports - Qty 5
2. Fumigation Chambers - Qty 4
3. Agricultural Incinerator - Qty 2

Part 5: PROPOSAL SUBMISSION FORMS

Annex 1: BIDDER'S LETTER OF APPLICATION

Dear Sir /Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply the required goods for the sum as may be ascertained in accordance with the Financial Proposal attached herewith and made part of this proposal.

We acknowledge that:

- SPC may exercise any of its rights set out in the Request for Proposal documents, at any time;
- The statements, opinions, projections, forecasts or other information contained in the Request for Proposal documents may change;
- The Request for Proposal documents are a summary only of SPC's requirements and is not intended to be a comprehensive description of them;
- Neither the lodgement of the Request for Proposal documents nor the acceptance of any tender nor any agreement made subsequent to the Request for Proposal documents will imply any representation from or on behalf of SPC that there has been no material change since the date of the Request for Proposal documents, or since the date as at which any information contained in the Request for Proposal documents is stated to be applicable;
- Excepted as required by law and only to the extent so required, neither SPC, nor its respective officers, employees, advisers or agents will in any way be liable to any person or body for any loss, damage, cost or expense of any nature arising in any way out of or in connection with any representations, opinions, projections, forecasts or other statements, actual or implied, contained in or omitted from the Request for Proposal documents.

We undertake, if our proposal is accepted, to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that you are not bound to accept any proposal you may receive and that a binding contract would result only after final negotiations are concluded on the basis of the Technical and Financial Components proposed.

For the Bidder: *[insert name of the company]*

Signature:

Name of the Bidder's representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 2: CONFLICT OF INTEREST DECLARATION

INSTRUCTIONS TO BIDDERS

What is a conflict of interest?

A conflict of interest may arise from economic or commercial interests, political, trade union or national affinities, family, cultural or sentimental ties, or **any other type of relationship or common interest between the bidder and any person connected with the contracting authority** (SPC staff member, consultant or any other expert or collaborator mandated by SPC).

Always declare a conflict

The existence of a potential or apparent conflict of interest does not necessarily prevent the bidder concerned from taking part in a tender process. **However, the declaration of the existence of such a conflict by the persons concerned is essential and allows SPC to take appropriate measures to mitigate it and prevent the associated risks.**

Bidders are therefore invited to declare any situation, fact or link which, to their knowledge, could generate a real, potential or apparent conflict of interest.

Declaration at any time

Conflicts of interest may arise at any time during the procurement process or the implementation of a contract (e.g. new partner in the project) or as a result of a change in personal life (e.g. marriage, inheritance, financial transaction, creation of a company). If such a relationship is found and could be perceived by a reasonable person as likely to influence a decision, a declaration of the situation is necessary. In case of doubt, a conflict situation must be declared.

Declaration for any person involved

A declaration must be completed for each person involved in the tender (principal representative of the bidder, possible subcontractors, consultant, etc.)

Failure

Failing to declare a potential conflict of interest may result in the bidder being refused a contract or placed on SPC's list of non-responsible suppliers.

DECLARATION

I, the undersigned, *[name of the representative of the Bidder]*, acting in the name and on behalf of the company *[name of the company]*, declare that:

<input type="checkbox"/>	To my knowledge, I am not in a conflict-of-interest situation
<input type="checkbox"/>	There is a potential conflict of interest with regard to my <i>[Choose an item]</i> . relationship with <i>[name of the person concerned]</i> in his or her capacity as <i>position/role/personal or family link with the person concerned</i> , although, to the best of my knowledge, this person is not directly or indirectly involved in any stage of the procurement process
<input type="checkbox"/>	I may be in a conflict of interest with regard to my <i>[Choose an item]</i> relationship with <i>[name of the person concerned]</i> in his or her capacity as <i>position/role/personal or family link with the person concerned</i> , as this person is, to the best of my knowledge, directly or indirectly linked to the procurement process
<input type="checkbox"/>	To my knowledge, there is another situation that could potentially constitute a conflict of interest: <i>[Describe the situation that may constitute a conflict of interest]</i>

In addition, I undertake to:

- declare, without delay, to SPC any situation that constitutes a potential conflict of interest or is likely to lead to a conflict-of-interest;
- not to grant, seek, obtain or accept any advantage, whether financial or in kind, to or from any person where such advantage constitutes an unfair practice or an attempt at fraud or corruption, directly or indirectly, or constitutes a gratuity or reward related to the award of the contract;
- to provide accurate, truthful and complete information to SPC in connection with this procurement process.

I acknowledge that I and/or my company and/or my business partners who are jointly and severally bidding on the RFP *[SPC Reference]* may be subject to sanctions such as being placed on SPC's list of non-responsible vendors, if it is established that false statements have been made or false information has been provided.

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE

Please complete the following questionnaire and provide supporting documents where applicable.

VENDOR INFORMATION			
Are you already registered as an SPC vendor?		Yes	No
1. Please provide information related to your entity.			
Company name	[Enter company name]	Address	[Enter address]
Director/CEO	[Enter name of the executive person]	Position	[Enter position of the executive person]
Business Registration/License number	[Enter company registration/license number (or tax number)]		
Date of business registration	[Enter date of business registration]		
Country of business registration	[Enter country of business registration]		
Status of the entity: For-profit entity (company), NGO, International organisation, Government body, University, Association, Research Institute, Other: [insert details]			
2. Please provide relevant documentation to support and verify the legal existence of the entity, the authority of its officer and proof of its address, such as:			
Delegation of authority or power of attorney document Certificate of business registration/license Memorandum, Articles or Statutes of Association Telephone, water, or electricity bill in the name of the entity Bank account details bearing the name of the entity			
3. How many employees does your company and its subsidiaries have?		[provide answer]	
4. Do you have professional insurance against all risks in respect of your employees, sub-contractors, property and equipment?		Yes	No
If 'No', what type of business insurance do you have?		[provide answer]	
5. Are you up to date with your tax and social security payment obligations?		Yes	No
If 'No', please explain the situation:		[Provide details]	
6. Is your entity regulated by a national authority?		Yes	No
If 'Yes', please specify the name:		[Insert name of the national regulation authority]	
7. Is your entity a publicly held company?		Yes	No
8. Does your entity have a publicly available annual report?		Yes	No
Please send SPC your audited financial statement from the last 3 financial years if available			

DUE DILIGENCE			
9. Does your entity have foreign branches and/or subsidiaries?		Yes	No
If you answered 'yes' to the previous question, please confirm the branches:			
• Head Office & domestic branches	Yes	No	
• Domestic subsidiaries	Yes	No	
• Overseas branches	Yes	No	
• Overseas subsidiaries	Yes	No	
10. Does your entity provide financial services to customers determined to be high risk including but not limited to:			
Foreign Financial Institutions	Yes	No	Casinos
	Yes	No	

Cash Intensive Businesses	Yes	No	Foreign Government Entities	Yes	No
Non-Resident Individuals	Yes	No	Money Service Businesses	Yes	No
Other, please provide details:			[Provide details]		
11.If you answered 'yes' to any of the boxes in question 10, does your entity's policies and procedures specifically outline how to mitigate the potential risks associated with these higher risk customer types?				Yes	No
If 'Yes', please explain how:		[Provide explanation]			
12.Does your entity have a written policy, controls and procedures reasonably designed to prevent and detect fraud, corruption, money laundering or terrorist financing activities?				Yes	No
If 'Yes', please send SPC your policy in English.					
If 'No', what process does your entity have in place to prevent and detect money laundering or terrorist financing activities?				[provide answer]	
13.Does your entity have an officer responsible for anti-corruption, or anti-money laundering and counter-terrorism financing policy?				Yes	No
If 'Yes', please state that officer's contact details:		[Insert name and contact details]			
14.Has your entity or any of its current or former directors or CEOs ever filed for bankruptcy?				Yes	No
If 'Yes', please provide details:		[Provide details]			
15.Has your entity or any of its current or former directors or CEOs ever been the subject of any investigations or had any regulatory or criminal enforcement actions resulting from violations of any laws or regulations, including those relating to money laundering or terrorism financing?				Yes	No
If 'Yes', please provide details:		[Provide details]			

SOCIAL AND ENVIRONMENTAL RESPONSIBILITY (SER)

16.Does your entity have a written policy, controls and procedures to implement its Social and Environmental Responsibility (SER) commitments?				Yes	No
If 'Yes', please send SPC your policy in English.					
If 'No', what process does your entity have in place to ensure your social and environmental responsibility?				[provide answer]	
Does your Policy or Process cover the followings?					
Child protection Human rights Gender equality Social inclusion Sexual harassment, abuse or exploitation Environmental responsibility					
Please, outline the major actions you have undertaken in these areas:		[provide answer]			
17.Does your entity have an officer responsible for Social and Environmental Responsibility (SER)?				Yes	No
If 'Yes', please state that officer's contact details:		[Insert name and contact details]			

SUPPORTING DOCUMENTS (where relevant)

• Business registration/license proof	
• Bank account details document	
• Address of the entity and Authority of officer proofs	
• Audited financial statement from the last 3 financial years	
• Fraud, corruption, anti-money laundering and counter terrorist financing Policy	
• SER Policy	

I declare that the particulars given herein above are true, correct and complete to the best of my knowledge, and the documents submitted in support of this form are genuine and obtained legally from the respective issuing authority.

I declare that none of the funds received or to be received by my company will be used for criminal activities, including financing terrorism or money laundering.

By sending this declaration to SPC, I agree that my business and personal information may be used by SPC for due diligence purposes. I also understand and accept that SPC will treat any personal information it receives in connection with my proposal in accordance with its [Privacy Policy](#), and the [Guidelines for handling personal information of bidders and grantees](#).

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 4: TECHNICAL PROPOSAL SUBMISSION FORM

Technical Requirements	
Evaluation criteria	Response by Bidder
Organisational Background and Experience (Attach business registration certificate, financial statement, reports of past work where possible to support your submission)	
Years of establishment	[Bidder's answer]
Is the business registered (please provide business registration/license)	[Bidder's answer]
Organizational experience in terms of undertakingsimilar contracts in the past	[Bidder's answer]
References of any past 2 deliveries of similar nature and value made in the pacific region within2 years	[Bidder's answer]
Technical Requirements	
Attach pamphlets with detailed specifications and pictures of the equipment with this form. Provide responses in a detailed manner.	
LOT 1- Technical Evaluation criteria - X-RayScreening Machine	
Mandatory Requirements	
Full Specifications of product being offered (provide pamphlet and pictures if possible)	Bidder's answer]
Provide Commissioning and Training	Bidder's answer]
Provide the Lead Time and Training details	Bidder's answer]
Provide terms of trade i.e. CFR/ C&F or DAP.	Bidder's answer]
Registered Entity not under Bankruptcy or solvency	Bidder's answer]
Voltage – 220/ 240V	Bidder's answer]
Warranty requirements	[Bidder's answer]
Backup support and parts for at least 5 years.	[Bidder's answer]
Technical Requirements	
Tunnel Size - 750mm- 800mm (W) x 550mm - 600mm (H)	[Bidder's answer]
Dual View	[Bidder's answer]
Conveyor - Automatized pull - 2mtr in front of entry	[Bidder's answer]
Conveyor - 1.5mtr- 2mtr Descending Rails/ rollers at Exit	[Bidder's answer]

Conveyor Load - 160kg - 170kg	[Bidder's answer]
Features - Compatible tray return system	[Bidder's answer]
Features - Remote viewing	[Bidder's answer]
Features - Explosives, Narcotics detection	[Bidder's answer]
Training and commissioning	
LOT 2- Technical Evaluation criteria - Fumigation Chamber	
Attach pamphlets with detailed specifications and pictures of the equipment with this form. Provide responses in a detailed manner.	
Mandatory Requirements	
Full Specifications of product being offered (provide pamphlet and pictures if possible)	Bidder's answer
Provide Commissioning and Training	Bidder's answer
Provide the Lead Time and Training details	Bidder's answer
Provide terms of trade i.e. CFR/ C&F or DAP.	Bidder's answer
Registered Entity not under Bankruptcy or solvency	Bidder's answer
Voltage – 220/ 240V	Bidder's answer
Warranty	Bidder's answer
Backup support and parts for at least 5 years.	Bidder's answer
Technical Requirements	
Standard - International Standards for Phytosanitary measures No. 15 (ISPM 15)	[Bidder's answer]
Treatment Type - Heat, Methyl bromide & Dielectric treatment	[Bidder's answer]
Size - 1 x 20' FCL size	[Bidder's answer]
Voltage – 220/ 240V	[Bidder's answer]

Training and commissioning	<i>[Bidder's answer]</i>
Lot 3- Technical Evaluation criteria – Agricultural Incinerator	
Attach pamphlets with detailed specifications and pictures of the equipment with this form	
Mandatory Requirements	
Full Specifications of product being offered (provide pamphlet and pictures if possible)	<i>[Bidder's answer]</i>
Full Specifications of the products they offer	<i>Bidder's answer]</i>
Provide Commissioning and Training	<i>Bidder's answer]</i>
Provide the Lead Time and Training details	<i>Bidder's answer]</i>
Provide terms of trade i.e. CFR/ C&F or DAP.	<i>Bidder's answer]</i>
Registered Entity not under Bankruptcy or solvency	<i>Bidder's answer]</i>
Voltage – 220/ 240V	<i>Bidder's answer]</i>
Warranty	<i>Bidder's answer]</i>
Backup support and parts for at least 5 years.	<i>Bidder's answer]</i>
Technical Requirements	
Size - disposing of large domestic animals, sheep, lambs and small cattle benefiting from a wide opening door and high hourly burn rates.	<i>[Bidder's answer]</i>
Operational Specs - Combustion Chamber Volume (m3): 1.92m3 Burn Rate*: up to 150kg per hour Average Fuel Consumption: 20 - 25 ltrs p/h Operational Temperature: > 850°C Gas Retention in Secondary Chamber: 2 secs Temperature Monitoring: Yes Average ash residue (%): 3% Thermostatic Device: yes	<i>[Bidder's answer]</i>

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*

Annex 5: FINANCIAL PROPOSAL SUBMISSION FORM

INSTRUCTIONS TO BIDDERS

In their financial proposal, bidders should detail as much as possible the price requested in response to the technical specifications.

Wherever possible, the unit prices of the individual goods should be indicated, followed by the total amount (including any additional services and any other costs associated with the delivery of the goods).

Good detail in their financial proposal helps bidders to give clarity and transparency to their proposal and makes it easier for SPC to score the proposals received.

The contract to be concluded with the selected bidder must mention all the costs incurred for the execution of the assignment entrusted to him (including insurance, packaging, delivery costs, unloading, etc., where applicable). No additional costs can be claimed from SPC after the contract has been signed.

Bidders must also mention any special conditions relating to the amount of their proposal or the terms of payment.

The financial proposal must be submitted inclusive of all taxes in accordance with the applicable legislation. However, the final amount of the awarded contract may be paid to the successful bidder inclusive or exclusive of taxes, depending on the tax exemptions provided to SPC as an intergovernmental organization in its member countries and territories.

The following form is given as an indication, the bidder may submit its financial proposal to SPC in another format, provided that it complies with the instructions detailed in this RFP.

BIDDER'S FINANCIAL PROPOSAL – GOODS

LOT 1- High Resolution, Dual View X-Ray Screening Machine for Airports				
Goods description	Country specific	Total quantity	Unit Price [Currency]	Total Amount [Currency]
High Resolution, Dual View X-Ray Screening Machine for Airports		5	[unit price]	[total amount]
Freight [State shipping terms]	Niue,	1	[unit price]	[total amount]
	Tonga,	1	[unit price]	[total amount]
	Tuvalu,	1	[unit price]	[total amount]
	Solomon Islands,	1	[unit price]	[total amount]
	Republic of Marshall Islands	1	[unit price]	[total amount]
Any other cost – please specify e.g. commissioning and training		1	[unit price]	[total amount]
Total Package 1 inclusive of commissioning and training				[Total 1]
LOT 2- Technical Evaluation criteria - Fumigation Chamber				
Goods description	Country specific	Total quantity	Unit Price [Currency]	Total Amount [Currency]
Fumigation Chamber		4	[unit price]	[total amount]
Freight [State shipping terms]	Kiribati	1	[unit price]	[total amount]
	Cook Islands,	1	[unit price]	[total amount]
	Solomon Islands,	1	[unit price]	[total amount]
	Federated States of Micronesia	1	[unit price]	[total amount]
Any other cost – please specify e.g., commissioning and training		1	[unit price]	[total amount]
Total Package 2- inclusive of commissioning and training				[Total 2]
Lot 3- Technical Evaluation criteria – Agricultural Incinerator				
Goods description	Country specific	Total quantity	Unit Price [Currency]	Total Amount [Currency]
Agricultural Incinerator		2	[unit price]	[total amount]

Freight <i>[State shipping terms]</i>	Nauru	1	<i>[unit price]</i>	<i>[total amount]</i>
	Samoa	1	<i>[unit price]</i>	<i>[total amount]</i>
Any other cost – please specify e.g., commissioning and training		1	<i>[unit price]</i>	
Total Package 3 - inclusive of commissioning and training				<i>[Total 3]</i>
Other costs				
Item description		Unit Price <i>[Currency]</i>	Total quantity	Total Amount <i>[Currency]</i>
<i>[Item description]</i>		<i>[unit price]</i>	<i>[quantity]</i>	<i>[total amount]</i>
<i>[Item description]</i>		<i>[unit price]</i>	<i>[quantity]</i>	<i>[total amount]</i>
<i>[Item description]</i>		<i>[unit price]</i>	<i>[quantity]</i>	<i>[total amount]</i>
<i>[Item description]</i>		<i>[unit price]</i>	<i>[quantity]</i>	<i>[total amount]</i>
Total Other costs				<i>[Total]</i>

Total amount (insert currency)	<i>[total amount for 1+2+3+4]</i>
Total other costs (insert currency)	<i>[total other costs]</i>
GRAND TOTAL (insert currency)	

No payment will be made for items which have not been priced. Such items are deemed to be covered by the financial offer.

Bidders will be deemed to have satisfied themselves, before submitting their proposal and to its correctness and completeness, taking into account of all that is required for the full and proper performance of the contract and to have included all costs in their rates and prices.

For the Bidder: *[insert name of the company]*

Signature:

Name of the representative: *[insert name of the representative]*

Title: *[insert Title of the representative]*

Date: *[Click or tap to enter a date]*