



Answer to request for clarifications

RFP23-5638- Information, outreach, and behaviour change communications supporting improved inshore fisheries management for Pacific Island communities

Date: 10/10/2023

1. Is this RFP seeking to create a service agreement, which acts as the umbrella contract for future contracts for more specific scopes of work.

Yes

2. Do you confirm that the main section of the technical proposal is not specific to any country or project but must include general methodologies, expertise and work experience, and range of services we can provide. Do you also confirm that the specific costing will be determined in future discussions, if a PSA is signed, and an SPC project emerges that is suitable and awarded.

Yes, all that is expected is **detailed in §2.2**. These elements will be necessary for the evaluation of the technical offer. It should be noted that some of the prices mentioned will be contractual (those of certain key functions) and will have to be applied in your responses to specific consultations launched later.

In the price list that must be filled, it is clearly mentioned the prices that are contractual, those filled in for information purposes and those to be given for the case study.

3. Is it needed to cost anything more specific on the services provided?

All you have to figure is in the attached price list to fill out.

4. Tonga case study: Can you clarify that in addition to the broad proposal, you are looking for indicative costing for specific activities planned in Tonga? That portion of the RFP asks specifically costing for the overall project, and also costing travel, venue/catering for workshop? In this case again, final costing would be part of a contract, correct?.

No, you are responding to a case study (a simulation) that aims to assess your work methodology and organizational skills. This study also aims to be able to compare the different offers received on the same scope. The transmitted costing elements will not be included in any contract for this specific example.

5. **REMIND**

Regarding the technical proposal, it is mentioned in **§2.2 of the RFP** that a specific part should be dedicated to the case study of Tonga, so your proposal must be consistent with what is expected.

Regarding the financial offer, please respect the excel template provided and submit it in Excel version and .pdf version dated / signed.