

SPC Headquarters BP D5 98848 Noumea Cedex New Caledonia

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## **Clarifications**

RFP23-5259 – Selection of preferred suppliers to provide fishing equipment, gear and materials to construct fishing gear and FADs

**Date:** 12<sup>th</sup> May 2023

**Clarification 1:** Quantities and Unit Prices

The proposed contract is a Preferred Supplier Agreement (PSA).

The PSA implemented with the successful contractor(s) shall be established for an initial period of one (1) year. It may be renewed for a period not exceeding three (3) years depending on the results and quality of the goods supplied.

The PSA specifies the unit prices and contractual conditions that will govern the relationship between the selected contractor(s) and SPC for the supply of the goods mentioned.

This contract does not represent a commitment to order the defined goods, in terms of quantity and frequency. Orders placed under this PSA will be triggered at the discretion of SPC, and schedules for orders covered by the PSA will be drawn up by the SPC representative.

Hence when the need arises, a list of items with quantities, delivery locations, incoterms and deadlines will be sent to the selected contractor, and an implementation contract or purchase order will be issued based on the PSA unit prices and added freight costs.

As we do not currently have information on estimated quantities, please provide unit prices for the supply of the proposed goods in the Annex 5.1 Unit Price Schedule, and indicate minimum order quantities where applicable.

Please note that during the first year of the PSA, no price adjustments are foreseen. At the end of the first year, price revisions may be requested if they are justified with the appropriate documentation, and SPC reserves the right to grant this request.

## **<u>Clarification 2:</u>** Taxes and Freight Costs

Unit prices are to be quoted exclusive of taxes & inclusive of taxes.

The final price to be applied will be defined at the time of the order according to the place of delivery and the privileges and immunities available to SPC at destination.



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While delivery, in accordance with the CIF incoterm, should be possible for major ports in the Pacific as listed in Part 3 § E, SPC reserves the right to specify for each order:

- A different incoterm depending on the legislation applicable in the country of destination and the privileges and immunities it enjoys in that country (this incoterm could include customs clearance).
- Coverage of the last kilometre.

As we do not currently have information on specific quantities and delivery locations, please provide unit prices excluding freight costs, and indicate the origin or ex-works location of the goods proposed.

The freight cost will be provided separately depending on the place of delivery, when SPC will send schedules for specific orders.

Please note that the financial evaluation will be carried out on prices exclusive of taxes and freight costs.